

**EXPRESSION OF INTEREST (EOI)  
FOR THE SUPPLY OF DIFFERENT LOCAL AREA  
NETWORK (LAN) ITEMS**

DOCUMENT RELEASE DATE	LAST DATE RECIPIT PROPOSAL
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February 2022/ Addis Ababa

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## INTRODUCTION

Telecom service has been recognized as an enabler for the socio-economic growth of a nation and plays significant role in overall betterment of citizens' life. Ethio telecom has been serving the nation by providing various telecom services such as Fixed Line telephone services, Mobile Services (GSM and CDMA Mobile post-paid and prepaid services, WCDMA) and Internet services (Broad Band Wired Internet (ADSL), CDMA 2000 1x data + Voice, EVDO Data). Currently, the company has been working to bring operational excellence, ensure affordable and quality services, enhance strategy execution capability, empower and build leadership and staff capacity.

Ethio telecom is currently soliciting expressions of interest (EOI) proposals from an experienced and well-known companies who can provide quality products and makes it a competitive and preferred telecom service provider.

## OBJECTIVE

This EOI is intended to identify experienced and reputable different **LAN items** providers (importer or local manufacturer).

## EOI REQUIREMENTS

INDEX	REQUIREMENT	REMARK
1	All suppliers should have a valid and renewed trade license	Attach
2	Suppliers should have VAT registration certificate	Attach
3	All suppliers should comply/partially comply to provide the required types of LAN items attached here with <b>for our this year demand but not limited too.</b>	Comply/ partially comply/ Not comply
4	All suppliers should submit their company profile such as year of experience, availability of the items in the store, the current audited report, your staff experts, etc.	Provide documents



6	List of customers and customer reference/testimonial letter for proof of delivery and supporting documents	Provide documents
7	Any additional information that supports your capabilities in this scope	Provide documents

Prospective suppliers should attach a separate document like stated below for specific items for this year demand.

### THIS YEAR NEED AND QUANTITY

No.	Description of the Items	UOM	Forecasted QTY (For 1 year)	Comply/ partially comply/ Not comply	Current available quantity
1	100*40*2000/3000 PVC Cable Trunk	Meter	1280		
2	60*40*2000/3000 PVC Cable Trunk	Meter	4060		
3	40*25*2000/3000 PVC Cable Trunk	Meter	3660		
4	80*40*2000/3000 PVC Cable Trunk	Meter	1800		
5	Concrete Screw 6mm	Packet	1060		
6	Plastic Fisher 6mm	Packet	1680		
7	0.5 Meter Patch Cord	Pcs	2900		
8	1 Meter Cat 6 Patch Cord	Pcs	1960		
9	3 Meter Cat 6 Patch Cord	Pcs	3110		
10	5 Meter Cat 6 Patch Cord	Pcs	2770		



No.	Description of the Items	UOM	Forecasted QTY (For 1 year)	Comply/ partially comply/ Not comply )	Current available quantity
11	70*20 mm PVC Curved Floor Trunk	Meter	600		
12	RJ 45 Single outlet	Pcs	1940		
13	RJ 45 Double outlet	Pcs	7700		
14	Patch Panel 48 Port Cat 6	Pcs	422		
15	Patch Panel 24 Port Cat 6	Pcs	240		
16	Brush Panel(1U)	Pcs	652		
17	100*50*2000/3000 PVC Cable Trunk	Meter	---		
18	35*10*2000*3000 PVC Cable Floor Trunk	Meter	---		
19	Rack Cabinet 6U	Pcs	---		
20	Rack Cabinet 12U	Pcs	---		
21	Rack Cabinet 21U	Pcs	---		
22	Rack Cabinet 24 U	Pcs	---		
23	Wall Mount Rack 15U	Pcs	---		
24	Wall Mount Rack 42U	Pcs	---		
25	UTP Cable Cat 6	Roll/meter	---		



## IMPORTANT INSTRUCTIONS AND SUBMISSION OF RESPONSES

1. Ensure you attach the response in a separate document.
2. The attachments should be submitted in folders properly.
3. Interested suppliers should submit their responses to [abeba.hailul@ethiotelecom.et](mailto:abeba.hailul@ethiotelecom.et)/ [afendi.abdi@ethiotelecom.et](mailto:afendi.abdi@ethiotelecom.et) or you can submit your response in person to Ethio Telecom Head Quarter, Churchill road, 3<sup>rd</sup> Floor Room Number 309, not later than Thursday 17 February 2022 until 5:00PM.
4. Suppliers who did not work with ethio telecom previously can register on our ERP at [www.ethiotelecom.et](http://www.ethiotelecom.et) → supplier portal → Register. Then fill what the template requests and attach the documents that it requests.
5. If you have any clarification and information related to this Expression of Interest (EOI) you can contact via email [abeba.hailul@ethiotelecom.et](mailto:abeba.hailul@ethiotelecom.et) or Phone No 0913342266 and [afendi.abdi@ethiotelecom.et](mailto:afendi.abdi@ethiotelecom.et) or Phone No 0911517581.

### Next Steps

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers.
- Shortlisted suppliers will be used as approved list of suppliers(ASL)
- Competitive RFQ process for successful suppliers in the EOI.
- Ethio telecom reserves, at its sole discretion, the right to select or reject either totally or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into, other than for the purpose of informing the suppliers for the outcome.

